

Vacancy



FIRST CAPITAL
TREASURY SOLUTIONS
(Pty) Limited

Regional Mobile Home Loan Agents

The Mobile Home Loan Agent will be responsible for originating and promoting home loans under the Pension-Backed Home Loan (PBHL) Scheme, in the respective regions across Namibia. The role focuses on client acquisition, product promotion, and loan assessment support. It is a freelance, commission-based opportunity ideal for motivated, mobile, and customer-driven individuals.

As part of the national rollout, Agents are required in Erongo, Hardap, Kavango West and Kunene region.

Key Responsibilities

- Acquire new clients in line with PBHL product targets.
- Promote and position the PBHL scheme to eligible members through outreach, roadshows, and community engagements.
- Conduct affordability assessments and assist applicants in completing and submitting loan documentation.
- Achieve agreed sales, volume, and quality objectives through consistent client engagement and professional service delivery.
- Maintain strong, trust-based relationships with clients, councils, HR officers, and other stakeholders to increase market penetration.
- Contribute to the rollout and implementation of new PBHL offerings and campaigns.
- Uphold the company's values and ensure compliance with internal policies, credit principles, and market conduct standards.
- Establish and strengthen the First Capital brand presence and PBHL awareness across all assigned regions.

Job Requirements

- Grade 12 (minimum 25 points) and a relevant Diploma or Degree will be an advantage.
- At least one (1) year of relevant experience (not compulsory).
- Proficiency in English and at least one local language commonly spoken in the region of application.
- Computer literacy with working knowledge of Microsoft Office applications.

Key Skills & Competencies

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- Strong analytical, negotiation, and sales skills, with attention to detail and accuracy.
- Confident, self-driven, and results-oriented with a professional and outgoing personality.
- Excellent communication and interpersonal skills, with the ability to engage clients and stakeholders at all levels.
- Innovative, flexible, and able to perform under pressure while meeting deadlines.

A comprehensive and fair remuneration is offered, aligned to skills and qualifications. Interested candidates should forward their resumes, accompanied by Certified Copies of ID, Educational Qualifications, including three contactable references, in strict confidence to:

Email: hr@firstcapitalnam.com

Closing date for applications: 22 April 2026

First Capital Treasury Solutions is an equal opportunity employer and encourages previously disadvantaged people and those with disabilities to apply.

The advert has minimum requirements listed. Management reserves the right to use additional/relevant information as criteria for shortlisting. Applicants who do not receive any response within three weeks after the closing date must accept that their applications were not considered favourable. FCTS regrets that it cannot return documents.

No late applications will be accepted.

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